

2022

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Director*



**Jarrold McGlothen**  
*Senior Field  
Representative*



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A MESSAGE FROM YOUR  
2022 KADA CHAIRWOMAN

## NANCY SPARKS



Dear KADA Members,

What an amazing year 2021 was for the automotive industry. I trust it was an eventful year for each and every one of you in your own way. With us well on our way into 2022, there is much to do. I am proud to be part of the KADA Executive Board as your Chairwoman in this exciting year. I believe in the spirit of teamwork; as dealer principal of 11 franchises with over 400 employees, I know the value of a good team. KADA has assembled that team for you as well. We have an outstanding group of dealers serving on your behalf. I am confident we will be sharing much progress in the upcoming year.

Our industry has and is still facing many challenges in the months and years ahead. KADA realizes the importance of these challenges and is here to represent you, the Kentucky dealers. The KADA board works closely with our legislators on key issues that protect the dealers' interest. We are very excited that the Modernization Bill has officially passed. This means that by 2024, we should be on our way to modernizing the titling and registration process, making it electronic and eliminating many of the challenges you faced in the past. Stay tuned for more on that and other key issues. As always, we will represent the Association to the best of our ability, however your input and participation is always welcome and needed.

I believe that the automotive industry is one of the greatest in the world. The network of dealers is some of the most talented men and women in the business arena. We are resilient. As I mentioned, we have challenges ahead of us and need to engage with our legislators and those who have influence on our business. KADET allows us to do just that. I encourage you to join me and many of your fellow dealers in supporting and contributing to the KADET Fund.

We will work hard for you this year and will act on your behalf. Communication is important. Please don't hesitate to reach out to any member on the Board of Directors or any Executive Board member with issues or questions you may have. There is an updated directory on the website as well for your guidance.

Lastly, I would like to invite you to join us at the KADA Convention on **June 20-23, 2022** at the **Omni Grove Park Inn** in the gorgeous Blue Ridge Mountains. This is an incredible opportunity to network with your fellow dealers, learn about the latest trends affecting your business and enjoy some fun with your family in Asheville, North Carolina.

Best,  
Nancy Sparks  
The Kerry Automotive Group



A MESSAGE FROM YOUR  
2022 KADA PRESIDENT

# JASON WILSON



Dear KADA Members,

What a year of changes we have seen both in our personal and professional lives. Despite the challenges faced by COVID-19, the automotive industry has continued to grow and sales have stayed on the rise. From an association perspective, we have grown almost 20% in dealer membership and close to 40% in allied partners.

As the pandemic has taught us, we must be prepared for anything, and one of the best ways to accomplish this is by doing what we do best – embracing new technology. As you have heard, since last year we have been fighting to modernize the titling and registration process for dealers here in Kentucky, and in this 2022 General Session we introduced a bill that would make this process electronic. We couldn't be more excited that the bill officially passed and we are now well on our way to ensuring that by January 2024 electronic titling and registration will be available to car dealers.

Yet another shift we are seeing is the move to electric vehicles. Dealers have always been the ambassadors of new technology and as more and more electric vehicles are presented into the market, I know our dealer community is excited and equipped to introduce them to the public.

We continue to see inventory delays due to chip shortages and we anticipate this being a

challenge in 2022 and perhaps beyond. The war in Ukraine is significantly affecting this as well as other facets of the automotive industry. However, despite these challenges, there is one thing that I could not be more confident of: car dealers are resilient. We are a community that not only adapts and perseveres, but also leads the way.

Your Kentucky Auto Dealers Association is here to support your business in the best ways we can; with legislative updates, webinars and workshops, partner programs with products and services tailored to your dealership needs, podcasts, networking events, and more. We encourage you to take advantage of all the resources available to you, and please don't hesitate to reach out with any questions or concerns.

We will continue to work hard to represent and support your business and our industry, and we look forward to a successful and prosperous 2022!

A handwritten signature in black ink, appearing to read 'Jason Wilson', with a long horizontal line extending to the right.

Jason Wilson  
KADA President

## A MESSAGE FROM YOUR 2022 NADA DIRECTOR

# DAN RENSHAW



Hello to our Dealers,

I want to wish everyone a great year for 2022. Many dealers have experienced good profits over this past year and I feel our dealers have managed very well considering the challenges we've all experienced the past two years. May we all learn from these and develop new ways of moving forward into 2023.

We continue to face some unprecedented challenges: many of our dealers have had concerns with the availability of new vehicles in all makes and lines, which has also led to LIFO situations for nearly all of us; we are beginning to see some manufacturers experimenting with floor plan changes; and some manufacturers are deciding how they will approach their businesses — to divide it between EV's and ICE units, or whether to run the company as a single entity with separate divisions or businesses.

Please remember to work closely with our state legislators — that's where all our laws are generated that give us protection to some degree as franchised dealers. Maintaining good relationships with them will definitely pay dividends in the future.

Our NADA will continue to do all in their power to help us in any way possible moving into the future. Their lobbying and policy efforts extend beyond the halls of Congress into the various departments, such as Treasury, to ensure that our interests are always considered in every piece of legislation or policy that affects us. We must all remain close to these two great resources — NADA and KADA. When we work as a team and understand the strengths of both, it will create a band that is helpful to our entire dealer body. We should all feel that our NADA and KADA will always have the betterment of our dealer body at the forefront of all they do. We certainly have

great leadership in both of our associations, with Mike Stanton at the helm of NADA and Jason Wilson at the helm of our KADA organization.

There will be many changes over the next decade — many will be great for the dealers and some maybe not so much. The more we can stay involved with our OEMs, our employees, our state legislators, our Congressmen and U.S. Senators, the better and more informed we will be to march forward into the future, doing what we can to help mold the industry we serve. As most of you know, we have a great team of approximately 190 employees at NADA in Washington who are constantly involved in many projects that you read about in Automotive News and on the daily NADA reports.

Our NADA Show in Las Vegas will have passed by the time you read this. It will be awesome this year. As you remember, last year it was held virtually. Also, in March 2023 our NADA Show will be in the Dallas — Fort Worth area with yours truly at the controls as your NADA Show Chairman. I'm looking forward with great expectations and excitement. We have plans to really do the Texas thing next year. (Can I get a yee-haw???)

While we are all trying to adjust to the coming changes, the future is not to be feared. We just need to try to understand and adjust to these changes. And keep in mind, what's good for our dealers and the OEM's may not always be the same.

Always remember that if there's anything I can ever do to assist our great Kentucky dealers, please feel free to let me know. KADA has all my info and numbers. I'm so honored to serve as your NADA board member in Washington.

Dan Renshaw  
NADA Director  
President and CEO of Renshaw Automotive Group  
(270) 843-9041



A MESSAGE FROM YOUR  
2022 NADA PRESIDENT AND CEO

# MICHAEL STANTON



The National Automobile Dealers Association and its dealers reached major milestones in what has been one of the most complex times in our industry's history. Franchised dealers around the nation remain resilient despite a global pandemic, volatile market conditions, the evolution of EV technology, and an onslaught of challenges coming out of the nation's capital. NADA has been proudly holding the front lines and we couldn't do it without the support and engagement of tireless dealer bodies like the Kentucky Automobile Dealers Association. As we look toward the year ahead, we must continue to gain ground on our most critical issues of 2022.

In March, NADA returned to its live Show in Las Vegas — our association's first in-person reunion in two years since the pandemic began. NADA Show 2022 was a resounding success, bringing four days of renowned programming, five-star education, networking opportunities, make meetings and live performances to thousands of dealers and industry allies. I couldn't be prouder to lead the exceptional team that worked so hard to produce a live show.

NADA is working harder than ever. We are on a path to an electric future and dealers are essential to this evolution. NADA's message is loud and clear: **Dealers are ALL IN on EVs!** We are providing the tools, partnerships, and resources to tackle the most significant transformation in our industry's history: bringing an electric future to the driving public. From the beginning, NADA has actively promoted the competitive advantages of the dealer franchise model when it comes to selling electric vehicles. Our goal is to present a solution to the government for its ambitions to scale EVs, especially as EVs go beyond luxury and into the mainstream. NADA will continue to examine the internal and external challenges along the path to electrification; the motivations

for prospective EV buyers; and how dealerships can best prepare for EV sales through a data-driven approach.

NADA, in fact, has announced a new program — in partnership with the Center for Sustainable Energy and Plug In America — to enhance EV education at franchised dealerships nationwide. Our goal is to prepare dealers and their employees for the widespread adoption of EVs. The EV training program is an online, interactive model that is designed to complement OEM model-specific training and serves as a brand-agonistic review of essential content that sales staff need to communicate with customers and efficiently close EV sales. It's supported by the Alliance for Automotive|Innovation. By bringing these two EV-focused powerhouse organizations together with NADA, we will educate dealers and help accelerate the mass market adoption of EVs.

Throughout the year, NADA will continue to advocate for the interests of all dealers whether it's the battle against harmful taxes, harmful stairstep programs, or overly broad regulations that lead to impractical policies. But NADA needs the participation and engagement of dealers everywhere, and we need your voice more than ever. We cannot leave the fate of our great industry in the hands of others. Visit the NADA and ATD websites often and stay up to date on the latest issues and highlights. Get to know your metro or state association executive as they are the boots on the ground. And stay in touch with NADA throughout the year.

NADA is proud to support and advocate for franchised dealers nationwide! We have accomplished so much thanks to our grassroots and amazing work with dealer associations like KADA. I'm excited to continue our work together and for the bright future that lies ahead! 🇺🇸

# 2022 KADA EXECUTIVE COMMITTEE

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**CHAIRWOMAN**  
NANCY SPARKS



**CHAIR-ELECT**  
JOE CUMMINS



**VICE-CHAIR**  
DAVID MOORE



**TREASURER**  
ROB MARSHALL



**PAST CHAIR**  
KIM HUFFMAN



**PAST CHAIR**  
CARL SWOPE



**PAST CHAIR**  
SHANE COLLINS



**PAST CHAIR**  
JIM REYNOLDS



**PAST CHAIR**  
DUKE BRUBAKER



**NADA DIRECTOR**  
DAN RENSHAW



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COMMONWEALTH OF KENTUCKY  
OFFICE OF THE GOVERNOR

Andy Beshear  
GOVERNOR

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Fax: (502) 564-2517

March 7, 2022

Kentucky Automotive Dealers Association  
152 Consumer Lane  
Frankfort, Kentucky 40601

Dear Members:

It has been an exciting and challenging year in the automotive industry, especially here in the Commonwealth, and I commend the Kentucky Automotive Dealers Association (KADA) for its strong presence and united voice in supporting and safeguarding the issues affecting your business.

The KADA continues to provide guidance and leadership, despite the continuing challenges presented by COVID-19. Because of the KADA's growth, determination and dedication, Kentucky remains a leader in engineering, manufacturing, and automobile sales.

I am grateful for the steadfast work of the KADA. That hard work has guaranteed the continued growth and success of the industry, and provided leadership to more than 100,000 employees of the automobile industry. I am proud to promote the vehicles manufactured right here in the Commonwealth.

Thank you for all you do to support the auto industry in Kentucky and you remain an integral part of Team Kentucky.

Sincerely,

  
Andy Beshear  
Governor

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## MOTOR VEHICLE COMMISSION

200 Mero St. Floor 3 West  
Frankfort, Kentucky 40622  
Phone: (502) 573-1000  
Fax: (502) 227-8082  
mvc.ky.gov

**Andy Beshear**  
Governor

March 10, 2022

Kentucky Automobile Dealers Association, Inc.  
152 Consumer Lane  
Frankfort, Kentucky 40601

Dear KADA members:

The arrival of Spring carries with it a renewed spirit of hope. On behalf of the Kentucky Motor Vehicle Commission, we look forward with optimism for a productive 2022.

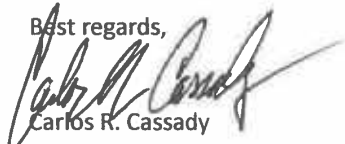
The Covid-19 Pandemic has presented unprecedented challenges for manufacturers, distributors, dealers, salespersons and staff. No aspect of the vehicle industry has been left untouched. The Commission applauds the Kentucky dealers for their perseverance and implementing the measures necessary for protection of customers and employees from illness.

Hopefully, everyone will soon witness the end of the computer chip supply crisis restoring inventories of both new and used vehicles to the market.

KADA continues to work enthusiastically for its members to improve the business environment for Kentucky vehicle dealers. The vehicle manufacturing industry is in the midst of major changes. The leadership, staff and membership of the KADA have accomplished important objectives and is poised to address evolving issues as they arise.

We wish the KADA members a healthy and productive year ahead.

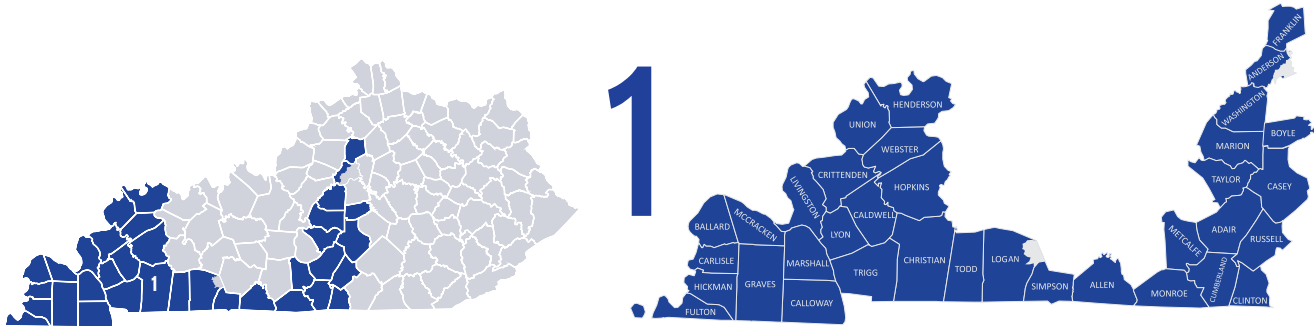
Best regards,



Carlos R. Cassady  
Executive Director



# MEMBERSHIP AND DIRECTORS: 1<sup>ST</sup> KADA DISTRICT



**LUCINDA GRAY**  
TRICE-HUGHES  
PRINCETON  
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**KAITLYN CUNNINGHAM**  
MOORE FORD  
CHRYSLER CENTER  
HARTFORD  
(2-YEAR TERM)  
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**DAVID MOORE**  
MOORE FORD  
CHRYSLER CENTER  
HARTFORD  
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**ALEX POGUE,**  
DIRECTOR-AT-LARGE  
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**Bob Allen Motor Mall**  
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**Stuart Powell Ford Mazda**  
Patti Powell  
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**Caldwell**  
**Trice Hughes Chevrolet, Inc.**  
Dann Hughes  
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**Calloway**  
**David Taylor Chrysler**  
David Taylor  
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**Dwain Taylor Chevy, Inc.**  
Dwain Taylor  
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**Neil Huffman Honda  
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**Neil Huffman Nissan**

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**Linwood Chry  
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**Nissan of Paducah**

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**Royal Oaks  
Chevrolet Cadillac**

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**Watermark Honda**

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**Muhlenberg  
Pogue Chevrolet**

Mark Pogue  
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Powderly 42367  
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**Pogue Group**

Mark Pogue  
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Powderly 42367  
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**Ohio****Moore Ford  
Chrysler Center**

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**Rogers Motors**

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Beaver Dam 42320  
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**Pulaski****Franklin Nissan**

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Columbia 42728  
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**Russell****Franklin Chevrolet  
Buick GMC**

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Russell Springs 42642  
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**Simpson****Hunt Chrysler Dodge  
Jeep Ram**

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(270) 776-9680

**Taylor****Don Franklin Campbellsville  
Chevrolet Buick GMC**

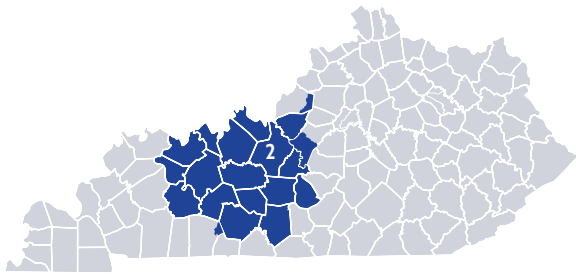
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**Trigg****Wildcat Chevrolet Company**

Micheal Oliver  
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Cadiz 42211  
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# MEMBERSHIP AND DIRECTORS: 2<sup>ND</sup> KADA DISTRICT



# 2



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**AMBER L. MARTIN**  
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GROUP  
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(2-YEAR TERM)  
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**RAY COTTRELL, JR.**  
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DODGE JEEP  
BRANDENBURG  
(1-YEAR TERM)  
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**JENNIFER  
SCARBROUGH**  
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SWOPE AUTOMOTIVE  
ELIZABETHTOWN  
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**Gillie Hyde CDJR**  
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Glasgow 42141  
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**Breckinridge**  
**Dan Powers Chevrolet  
Buick GMC**  
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**Bullitt**  
**44 Auto Mart**  
Ronald Mulvaney  
355 Hwy. 44 E.  
Shepherdsville 40165  
(502) 543-5012

**Simms Auto Sales**  
Christopher Simms  
220 Hwy. 44 W.  
Shepherdsville 40165  
(502) 599-7820

**Huff's Used Cars &  
Auto Parts, LLC**  
Thomas Huff  
1668 W. Hwy. 44  
Shepherdsville 40165  
(502) 955-5018

**Daviess**  
**Champion Ford  
Lincoln Mazda**  
Duke Brubaker  
PO Box 728  
Owensboro 42303  
(270) 684-1441

**Don Moore**  
**Chevrolet Cadillac**  
Don Moore, III  
PO Box 968  
Owensboro 42302  
(270) 926-2500

**Don Moore Honda**  
Don Moore, III  
PO Box 968  
Owensboro 42302  
(270) 683-5393

**Don Moore**  
**Hyundai Genesis**  
Lee Bowman  
PO Box 968  
Owensboro 42302  
(270) 683-6236

**Don Moore Toyota Nissan**  
Rick Freeman  
PO Box 968  
Owensboro 42302  
(270) 926-2500

**JD Byrider Supercenter**  
Mike France  
250 E. 18th St.  
Owensboro 42303  
(270) 684-7669

**Jerry Ray Davis Chrysler**  
**Dodge Jeep Ram**  
Jerry Davis  
322 W. 4th St.  
Owensboro 42301  
(270) 685-9000

**Tapp Motors Inc.**  
Thomas Tapp, Sr.  
4550 Hwy. 54 E.  
Owensboro 42303  
(270) 926-0235

**Hardin**  
**Bob Swope Ford**  
Carl Swope  
1307 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 737-1000

**Budget Car Sales & Rentals**  
Tony Malito  
1535 S. Dixie Blvd.  
Radcliff 40160  
(270) 351-4777

**Hardin County Honda**  
Jill Potts-Thomas  
5608 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 765-2141

**Herb Jones Chev Cad  
Buick GMC Truck**  
Mark Jones  
PO Box 160  
Elizabethtown 42702  
(270) 765-2123

**Knox Ford**  
Gary Haupt  
461 S. Dixie Hwy.  
Radcliff 40160  
(270) 351-9800

**M & L Auto Sales**  
Beverly Rodamaker  
1386 S. Dixie Blvd.  
Radcliff 40160  
(270) 351-2007

**Pinkham Lincoln  
Automotive**  
Steve Pinkham  
1505 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 737-2460

**Swope Chrysler Dodge  
Jeep Ram**  
Carl Swope  
1012 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 765-2181

**Swope Hyundai Genesis**  
Carl Swope  
1104 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 505-1200

**Swope Mitsubishi**  
Carl Swope  
253 S. Dixie Blvd.  
Radcliff 40160  
(270) 351-2181

**Swope Nissan**  
Carl Swope  
1100 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 765-6477

**Swope Toyota**  
Carl Swope  
1085 N. Dixie Hwy.  
Elizabethtown 42701  
(270) 737-2181

**McLean  
B. F. Evans Ford Inc.**  
Lem Evans  
PO Box 129  
Livermore 42352  
(270) 278-2376

**Muster Associates**  
John Muster  
PO Box 160  
Calhoun 42327  
(270) 273-3619

**Meade  
Ray's Ford Chrysler  
Dodge Jeep**  
Ray Cottrell, Jr.  
385 ByPass Rd.  
Brandenburg 40108  
(270) 422-4901

**Tony Brown Chevrolet**  
Travis Flaherty  
2935 Brandenburg Rd.  
Brandenburg 40108  
(270) 422-2141

**Muhlenberg  
D & P Auto Sales**  
Mark Pogue  
PO Box 159  
Powderly 42367  
(270) 641-0200

**Pogue Chevrolet**  
Mark Pogue  
PO Box 159  
Powderly 42367  
(270) 641-0300

**Pogue Group**  
Mark Pogue  
PO Box 159  
Powderly 42367  
(270) 641-0301

**Nelson  
Conway-Heaton**  
Bill Conway  
810 N. Third St.  
Bardstown 40004  
(502) 348-3929

**Don Franklin Bardstown  
Chevy Buick**  
Eddie Thompson  
120 W. John Rowan Blvd.  
Bardstown 40004  
(502) 348-3964

**Oho  
Moore Ford  
Chrysler Center**  
David Moore  
1201 S. Main St.  
Hartford 42347  
(270) 298-4800

**Rogers Motors**  
Dennis Rogers  
1400 N. Main  
Beaver Dam 42320  
(270) 274-9021

**Simpson  
Hunt Ford**  
John Hunt  
PO Box 371  
Franklin 42135  
(270) 586-3281

**Warren  
BMW of Bowling Green**  
Damien Mills  
325 Three Springs Rd.  
Bowling Green 42104  
(270) 745-0001

**Campbell Chevrolet Co.**  
Troy Campbell  
2151 Scottsville Rd.  
Bowling Green 42104  
(270) 781-7000

**Gary Force Honda**  
Tim Kanaly  
2325 Scottsville Rd.  
Bowling Green 42104  
(270) 781-8230

**Greenwood Ford**  
Dan Renshaw  
PO Box 51150  
Bowling Green 42101  
(270) 843-9041

**J & K Used Cars Inc.**  
Robert Johns  
670 31 W. ByPass  
Bowling Green 42101  
(270) 842-1854

**Jim Johnson Nissan Hyundai**  
Jim Johnson  
2200 Scottsville Rd.  
Bowling Green 42104  
(270) 781-6770

**Leachman Buick GMC**  
David Jagers  
PO Box 1749  
Bowling Green 42102  
(270) 842-4881

**Martin Dodge Jeep Chrysler**  
Chad Martin  
2209 Scottsville Rd.  
Bowling Green 42103  
(270) 846-0600

**Martin KIA**  
Chad Martin  
2211 Scottsville Rd.  
Bowling Green 42104  
(270) 846-0606

**Mercedes Benz of  
Bowling Green**  
Damien Mills  
325 Three Springs Rd.  
Bowling Green 42104  
(270) 745-0001

**Toyota of Bowling Green**  
David Stumbo  
PO Box 90000  
Bowling Green 42102  
(270) 843-4321



# MEMBERSHIP AND DIRECTORS: 3<sup>RD</sup> KADA DISTRICT



# 3



**BOB HOOK III**  
BOB HOOK CHEVROLET  
LOUISVILLE  
(3-YEAR TERM)  
(502) 299-0800

**RICHARD SWOPE**  
TOYOTA OF LOUISVILLE  
LOUISVILLE  
(2-YEAR TERM)  
(502) 493-3302

**KIM HUFFMAN**  
NEIL HUFFMAN  
AUTO GROUP  
LOUISVILLE  
(1-YEAR TERM)  
(502) 429-0888

**JOHN DAUNHAUER**  
DIRECTOR-AT-LARGE  
BYERLY NISSAN  
LOUISVILLE  
(502) 448-8222

**Jefferson**  
**All State Ford Truck Sales, LLC**  
Aileen Abell  
1357 Gardiner Ln.  
Louisville 40213  
(502) 459-0550

**Alpha Leasing Co.**  
Robert Leidgen  
215 S. Hurstbourne Pkwy., Ste. 103  
Louisville 40222  
(502) 426-0036

**Audi Louisville**  
Jim Haynes  
4730 Bowling Blvd.  
Louisville 40207  
(866) 259-3358

**Audi of Louisville**  
Bob Berry  
PO Box 7366  
Louisville 40257  
(502) 894-3427

**Auto Outlet Kentucky**  
Buren Coats  
5203 Preston Hwy.  
Louisville 40213  
(502) 969-4900

**Bachman Chevrolet**  
Steve Bachman  
9650 Bluegrass Pkwy.  
Louisville 40299  
(502) 499-6161

**Bachman Subaru VW**  
Randy Hutchings  
9800 Bluegrass Pkwy.  
Louisville 40299  
(502) 493-2920

**Bill Collins Ford**  
Kevin Collins  
4220 Bardstown Rd.  
Louisville 40218  
(502) 459-9550

**Blue Grass Motorsport**  
Jim Haynes  
PO Box 7366  
Louisville 40257  
(502) 894-3427

**Blue Grass Saab/Maserati**  
Jim Haynes  
4710 Bowling Blvd.  
Louisville 40207  
(502) 894-3426

**Bob Hook Chevrolet**  
Bob Hook, Jr.  
4144 Bardstown Rd.  
Louisville 40218  
(502) 499-0800

**Byerly Ford**  
Greg Daunhauer  
4041 Dixie Hwy.  
Louisville 40216  
(502) 371-5207

**Byerly Nissan**  
John Daunhauer  
4027 Dixie Hwy.  
Louisville 40216  
(502) 448-8222

**CarMax Auto Superstores**  
Tasarla Tudor  
9550 Bluegrass Pkwy.  
Louisville 40299  
(502) 499-1866

**Carvana Auto Sales**  
Hannah Willis  
9510 Taylorsville Rd.  
Jeffersontown 40299  
(502) 852-6604

**Circus Auto Sales**  
John Owens  
4639 Dixie Hwy.  
Louisville 40216  
(502) 448-2472

**Collins Nissan**  
Shane Collins  
4142 Bardstown Rd.  
Louisville 40218  
(502) 491-0882

**Commonwealth Dodge**  
Howard Kearschner  
6408 Preston Hwy.  
Louisville 40219  
(502) 964-6471

**Cook & Reeves Cars Inc.**  
Dan Cook, Jr.  
4443 Dixie Hwy.  
Louisville 40216  
(502) 447-8255

**Courtesy Buick**  
Frank Moody  
#7 Swope Auto Center  
Louisville 40299  
(502) 499-4600



**Courtesy Cadillac**  
Joe Simoneit  
#6 Swope Auto Center  
Louisville 40299  
(502) 499-5010

**Craig & Landreth**  
Joey Craig  
4156 Shelbyville Rd.  
Louisville 40216  
(502) 447-3450

**Cross Motors**  
Joe Cross, Jr.  
PO Box 34067  
Louisville 40232  
(502) 459-9900

**Dixie Auto Sales**  
Denise Parrott  
7800 Dixie Hwy.  
Louisville 40258  
(502) 384-7766

**DriveTime**  
Quentin Lane  
7561 Dixie Hwy.  
Louisville 40258  
(502) 822-7710

**Fourth Street Auto Sales**  
Robert Baker  
5109 Preston Hwy.  
Louisville 40213  
(502) 968-6101

**G & L Auto Mart**  
Adam Oechslin  
11501 Shelbyville Rd.  
Louisville 40243  
(502) 245-1410

**Gardner Used Cars**  
Ray Gardner  
2700 7th St. Rd.  
Louisville 40215  
(502) 636-0009

**Goodwill of Kentucky  
Cars To Work**  
Joe Sunderhause  
962 E. Chestnut St.  
Louisville 40204  
(502) 625-1896

**Greg Coats Cars & Trucks**  
Tammy Coats  
5203 Preston Hwy.  
Louisville 40213  
(502) 968-2201

**Hikes Lane Auto**  
Josh Clark  
2129 Old Shepardsville Rd.  
Louisville 40218  
(502) 456-2040

**Jay's Auto Sales**  
Mark Wimsat  
1545 Berry Blvd.  
Louisville 40215  
(502) 361-9289

**Jeff Wyler Honda Automall**  
Ron Williams  
5344 Dixie Hwy.  
Louisville 40216  
(502) 448-2802

**Jeff Wyler Nissan**  
Cody Willoughby  
4136 Shelbyville Rd.  
Louisville 40207  
(502) 897-3151

**Jerry Moody Auto Mart**  
Gerald Moody  
9418 Taylorsville Rd.  
Louisville 40299  
(502) 491-3759

**Land Rover Jaguar Louisville**  
Jim Haynes  
4700 Bowling Blvd.  
Louisville 40207  
(888) 890-4621

**Lexus of Louisville**  
Walter Weibel  
2400 Blankenbaker Pkwy.  
Jeffersontown 40299  
(502) 499-5050

**Louisville Chrysler  
Jeep Dodge Inc.**  
Karen Hester  
5311 Dixie Hwy.  
Louisville 40216  
(502) 449-1900

**Louisville Infiniti**  
Dave Murphy  
#8 Swope Auto Center  
Louisville 40299  
(502) 499-5070

**Neil Huffman Acura  
At Oxmoor**  
Kim Huffman  
100 Oxmoor Court  
Louisville 40222  
(502) 897-1101

**Neil Huffman Subaru**  
Shane Huffman  
4916 Dixie Hwy.  
Louisville 40216  
(888) 696-0633

**Neil Huffman  
Volkswagen**  
Kim Huffman  
4926 Dixie Hwy.  
Louisville 40216  
(502) 448-6666

**Oxmoor Chrysler**  
Del Farmer  
4520 Shelbyville Rd.  
Louisville 40507  
(502) 895-4520

**Oxmoor Ford Lincoln**  
Del Farmer  
100 Oxmoor Ln.  
Louisville 40222  
(502) 426-2500

**Oxmoor Hyundai**  
Steve Tucker  
8107 Shelbyville Rd  
Louisville 40222  
(502) 894-3400

**Oxmoor Mazda**  
Del Farmer  
7931 Shelbyville Rd.  
Louisville 40222  
(502) 442-7139

**Oxmoor Toyota**  
Del Farmer  
8107 Shelbyville Rd.  
Louisville 40222  
(502) 426-1200

**Pathway Motors**  
Israel Tanon  
10309 Taylorsville Rd.  
Jeffersontown 40299  
(502) 266-7677

**Penske Truck  
Leasing Company**  
Garrett Clark  
4300 Petersburg Rd.  
Louisville 40218  
(610) 796-4146

**Rockford Lane Auto Sales**  
John Gardner  
2618 Rockford Ln.  
Louisville 40216  
(502) 448-2030

**Sid's Auto Sales**  
Keith Sydnor  
353 Farmington Ave.  
Louisville 40209  
(502) 634-9613

**Sternberg Chevrolet**  
Brian Sternberg  
PO Box 581248  
Louisville 40258  
(502) 962-6442

**Superior Van & Mobility**  
Sam Cook  
1506 Lakeshore Ct.  
Louisville 40223  
(502) 447-8267

**Tom Leis Auto Sales, Inc.**  
Thomas Leis  
5520 Bardstown Rd.  
Louisville 40291  
(502) 245-0951

**Town & Country Ford**  
Michelle Madison  
6015 Preston Hwy.  
Louisville 40219  
(502) 964-8131

**Toyota of Louisville**  
Dennis Fante  
6514 Dixie Hwy.  
Louisville 40258  
(502) 935-1433

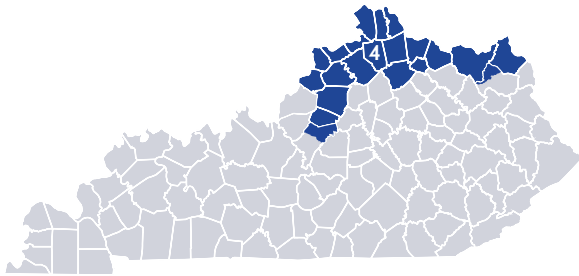
**Alfa Romeo Louisville**  
CJ Leyen Decker  
4710 Bowling Blvd.  
Louisville 40207  
(502) 894-3436

**Hyundai Genesis  
of Louisville**  
Adam Huff  
6633 Dixie Hwy.  
Louisville 40258  
(502) 214-4200

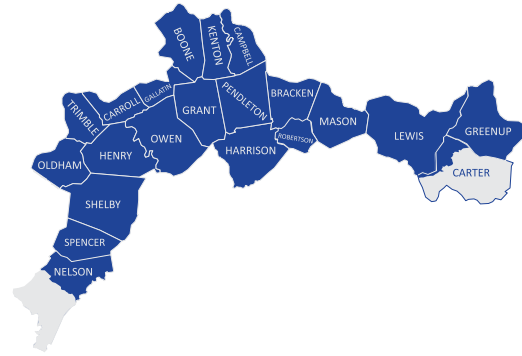
**Rocky's Auto Sales, Inc.**  
Rocky Stevenson  
9108 Dixie Hwy.  
Louisville 40258  
(502) 935-4284



# MEMBERSHIP AND DIRECTORS: 4<sup>TH</sup> KADA DISTRICT



# 4



**CATHERINE ZIMMER**  
ZIMMER CHRYSLER  
FLORENCE  
(3-YEAR TERM)  
(859) 525-1344

**ROB MARSHALL**  
DRY RIDGE TOYOTA  
DRY RIDGE  
(2-YEAR TERM)  
(859) 824-9200

**TIM SPARKS**  
KERRY AUTOMOTIVE  
FLORENCE  
(1-YEAR TERM)  
(513) 615-8599

**FRED TOLSDORF**  
DIRECTOR-AT-LARGE  
CHAMPION CHEVROLET  
BUICK GMC  
LA GRANGE  
(502) 222-9477

**Boone Airport Ford**  
Tom Brinker  
8001 Burlington Pike  
Florence 41042  
(859) 371-4750

**Hyundai Genesis of Florence**  
Lisa Walsh  
6149 Hopeful Church Rd.  
Florence 41042  
(859) 371-8191

**Jake Sweeney Kia**  
Coby Sweeney  
5969 Centennial Cir.  
Florence 41042  
(859) 371-1818

**Jeff Wyler Florence Buick GMC**  
Rachel Lykins  
949 Burlington Pike  
Florence 41042  
(859) 283-2727

**Jeff Wyler Florence Buick GMC**  
Noah Brauer  
1154 Burlington Pike  
Florence 41042  
(859) 525-8001

**Kerry Mazda - VW**  
Timothy Sparks  
1020 Burlington Pike  
Florence 41042  
(513) 241-1234

**Kerry Nissan-Hyundai**  
C Williams  
8053 Burlington Pike  
Florence 41042  
(859) 371-8191

**Kerry Toyota-Scion**  
Les Kayser  
6050 Hopeful Church Rd.  
Florence 41042  
(859) 371-3939

**Tom Gill Chevrolet**  
Thomas Gill  
7830 Commerce Dr.  
Florence 41042  
(859) 371-7566

**Zimmer Chrysler**  
John Zimmer  
1086 Burlington Pike  
Florence 41042  
(859) 525-1344

**Limited Motors**  
Keith Moore  
8512 Dixie Hwy.  
Florence 41042  
(859) 525-7453

**Bill Cole Ford Lincoln**  
William Cole  
2119 Greenup Ave.  
Ashland 41101  
(606) 920-9486

**Bill Cole Honda**  
Jason Cole  
2501 Winchester Ave.  
Ashland 41101  
(866) 414-9945

**Bill Cole Nissan**  
William Cole  
2701 Winchester Ave.  
Ashland 41105  
(606) 329-2288

**Don Hall GM SuperCenter**  
Jill Rose  
PO Box 1776  
Ashland 41101  
(606) 329-8777

**Glockner of Ashland**  
Mike Holbert  
1041 Greenup Ave.  
Ashland 41105  
(606) 329-8616

**Campbell Mike Castrucci Ford Lincoln of Alexandria**  
Mike Castrucci  
7400 Alexandria Pike  
Alexandria 41001  
(859) 448-9400

**Kerry Chevrolet-Hyundai**  
Lisa Walsh  
7500 Alexandria Pike  
Alexandria 41001  
(859) 635-6400

**Jeff Wyler Chrysler Jeep Dodge Ram**  
Rachel Lykins  
100 Alexandria Pike  
Ft. Thomas 41075  
(859) 441-7800

**Northern Kentucky Auto Sales**  
Matt Ryan  
137 Plaza Dr.  
Cold Spring 41076  
(859) 912-7814

**Carroll**  
**Marshall Ford, Inc.**  
Rob Marshall  
2687 US Hwy. 227  
Carrollton 41008  
(502) 732-6674

**Marshall Chevrolet**  
Rob Marshall  
1934 Hwy. 227  
Carrollton 41008  
(502) 215-4321

**Grant**  
**Marshall Chrysler**  
**Dodge Jeep Ram**  
Rob Marshall  
140 Spears Ln.  
Crittenden 41030  
(859) 824-3300

**Marshall Dry Ridge Toyota**  
Rob Marshall  
9 Taft Hwy.  
Dry Ridge 41035  
(859) 824-9200

**Piles Chevrolet Buick**  
Michael Walter  
30 Ferguson Blvd.  
Dry Ridge 41035  
(859) 824-3337

**Kenton**  
**Performance Lexus**  
**RiverCenter**  
Lisa Bernstein  
633 W. 3rd St.  
Covington 41011  
(859) 547-5300

**Mercedes-Benz of**  
**Ft. Mitchell**  
Don Paparella  
2100 Dixie Hwy.  
Ft. Mitchell 41017  
(859) 331-1500

**Mason**  
**McFarland Chevrolet**  
Brett McFarland  
PO Box 814  
Maysville 41056  
(606) 759-7171

**Oldham**  
**Tri-County Ford**  
Gary Haupt  
PO Box 425  
Buckner 40010  
(502) 241-7333

**Glenn Chrysler Dodge Jeep**  
**Ram Crestwood**  
Nathan Stahl  
6424 W. Hwy. 146  
Crestwood 40014  
(502) 241-6868

**Champion Chevrolet**  
**Buick GMC**  
Fred Tolsdorf  
PO Box 68  
LaGrange 40031  
(502) 222-9477

**Shelby**  
**O'Brien Ford**  
Mason Moore  
720 Mt. Eden Rd.  
Shelbyville 40065  
(502) 633-4535

**Perry's Auto Sales**  
Chris Perry  
219 Main St.  
Shelbyville 40065  
(502) 633-0028

**Shelbyville**  
**Chrysler Products**  
Jack Brown  
2121 Midland Tr.  
Shelbyville 40065  
(502) 633-7380

## KADA 2022 CONVENTION



### REGISTER NOW!

We hope to see you at our 75th Annual KADA Convention, taking place June 20-23, 2022, at the Omni Grove Park Inn in Asheville, North Carolina.

Registration is now open! Visit [www.kyada.com/kada-convention](https://www.kyada.com/kada-convention) to register today.

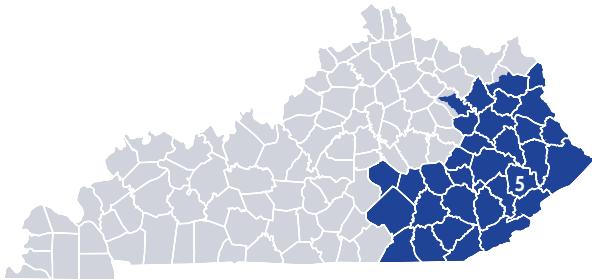
For any questions, please reach out to **Melissa Peach** at [mpeach@kyada.com](mailto:mpeach@kyada.com).



<https://www.kyada.com/kada-registration.html>



# MEMBERSHIP AND DIRECTORS: 5<sup>TH</sup> KADA DISTRICT



# 5



## TIM SHORT

*TIM SHORT*  
AUTO GROUP  
HAZARD  
(3-YEAR TERM)  
(606) 436-2277

## ED HYDE

*LEGACY NISSAN*  
LONDON  
(2-YEAR TERM)  
(606) 330-7000

## TODD JUSTICE

*HUTCH CHEVY,*  
*BUICK, GMC*  
PAINTSVILLE  
(1-YEAR TERM)  
(606) 297-4066

### Bell

**Tim Short Chrysler of Middlesboro**  
Brian Redmond  
1935 US Hwy. 25 E.  
Middlesboro 40965  
(606) 248-3444

### Carter

**Pure Country Chevrolet**  
Craig Slone  
414 E. Main St.  
Grayson 41143  
(606) 474-5116

### Pure Country Automotive

Craig Slone  
333 CW Stevens Blvd.  
Grayson 41143  
(606) 474-5414

### Clay

**Tim Short Chevrolet**  
Robert Brittain  
285 Old US Hwy. 421  
Manchester 40962  
(606) 435-1919

### Floyd

**Pop's Chevrolet-Buick-Cadillac**  
Brian Nelson  
600 US 23 S.  
Prestonsburg 41653  
(606) 874-0168

### Tim Short Honda

Adam Bentley  
45 Malcom D. Layne Dr.  
Ivel 41642  
(606) 200-3190

### Harlan

**Creech Chevrolet Buick**  
Joseph Creech  
PO Box 431  
Harlan 40831  
(606) 573-3530

### Johnson

**Hutch Chev Buick GMC**  
Todd Justice  
1004 Third St.  
Paintsville 41240  
(606) 297-4066

### Hutch Chrysler Dodge Jeep

Bob Hutchison  
1082 Third St.  
Paintsville 41240  
(606) 257-9181

### Knox

**Legacy Chevrolet Buick GMC**  
Edward Hyde  
13307 N. US Hwy. 25  
Corbin 40701  
(606) 528-1836

### Legacy Ford Lincoln

Edward Hyde  
13305 N. US 25 E.  
Corbin 40701  
(606) 528-1904

### Tim Short CDJR Corbin

Robert Brittain  
14486 N. Hwy. 25 E.  
Corbin 40701  
(606) 523-2657

### Laurel

**Don Franklin Corbin Toyota**  
Eddie Thompson  
311 E. Cumberland Gap Pkwy.  
Corbin 40701  
(888) 903-6647

### Don Franklin Ford Lincoln LLC

Eddie Thompson  
PO Box 968  
London 40743  
(606) 864-3555

### Legacy Nissan of London

Edward Hyde  
PO Box 1420  
London 40743  
(606) 878-7220

### London Auto Sales

Gerald Gregory  
4550 Somerset Rd.  
London 40741  
(606) 878-9231

### Tincher & Williams Chevrolet

Edward Tincher  
PO Box 628  
London 40743  
(606) 864-5790

### Everyone Rides Auto Sales Inc.

Rick Evans  
9085 S. US Hwy. 25 W.  
Corbin 40701  
(606) 528-8001

### Gambrel Toyota

Larry Gambrel  
PO Box 784  
Corbin 40702  
(606) 528-1200

### Letcher

**Tim Short Auto Sales**  
Tim Short  
105 Brown St.  
Whitesburg 41858  
(606) 435-1919

### Morgan

**Hutch Ford Lincoln**  
Earl Justice  
1701 W. Main St.  
West Liberty 41472  
(606) 297-4066

### Perry

**Clutts Auto Sales**  
John Clutts  
120 Fitz Gilbert Rd.  
Hazard 41701  
(606) 439-5065

### Tim Short Chev Buick GMC Cadillac of Hazard

Tim Short  
101 Cardinal Dr.  
Hazard 41701  
(866) 360-6257

### Tim Short Chrysler Dodge Jeep

Trent Short  
270 Fitz Gilbert Rd.  
Hazard 41701  
(606) 435-1919

### Pike

**Bruce Walters Ford  
Lincoln Kia**  
Jim Reynolds  
302 S. Mayo Tr.  
Pikeville 41501  
(606) 437-9641

### Tim Short CDJR/Hyundai

Tim Short  
100 Deskins Dr.  
Pikeville 41501  
(855) 201-2001

### Walters Chevrolet-Buick Cadillac GMC

Jim Reynolds  
505 N. Mayo Tr.  
Pikeville 41501  
(606) 432-5551

### Walters Mazda Mitsubishi

Jim Reynolds  
505 N. Mayo Tr.  
Pikeville 41501  
(606) 437-9641

### Walters Toyota/Nissan

Kirby Walters  
30 Walters Ln.  
Pikeville 41501  
(606) 432-1451

### Pulaski

**Alton Blakley Auto Outlet**  
Alton Blakley, Jr.  
2130 S. Hwy. 27  
Somerset 42501  
(606) 678-5181

### Alton Blakley Ford Lincoln

Alton Blakley, Jr.  
2130 S. Hwy. 27  
Somerset 42501  
(606) 678-5181

### Alton Blakley Honda

Alton Blakley, Jr.  
2190 S. Hwy. 27  
Somerset 42502  
(606) 678-0160

### Don Franklin Chevrolet Buick & GMC

Darlene Michels  
PO Box 700  
Somerset 42502  
(606) 678-4141

### Don Franklin Chrysler Center

Don Franklin, Jr.  
PO Box 1509  
Somerset 42502  
(606) 678-8178

### Don Franklin Monticello CDJR

Joe Cummins  
1777 E. Hwy. 90  
Monticello 42633  
(606) 259-4237

### Don Franklin Nissan Somerset

Don Franklin, Jr.  
2490 S. Hwy. 27  
Somerset 42501  
(888) 667-0987

### Don Franklin Somerset Kia

Eddie Franklin  
60 Hwy. 2227  
Somerset 42503  
(606) 679-1177

### Toyota of Somerset

Larry Turpen  
4195 S. Hwy. 27  
Somerset 42501  
(606) 679-1601

### 27 Auto Sales LLC

Serena Gordon  
55 N. Horseshoe Dr.  
Somerset 42501  
(606) 679-0029

### Hyundai Genesis of Somerset

Chuck Coldiron  
5090 S. Hwy. 27  
Somerset 42501  
(606) 677-1101

### Rowan

### Eagle Chevrolet Buick GMC

Greg Haney  
329 E. Main St.  
Morehead 40351  
(606) 784-6411

### Tim Short Chrysler Dodge

Jeep Ram  
Tim Short  
PO Box 1104  
Morehead 40351  
(606) 784-4021

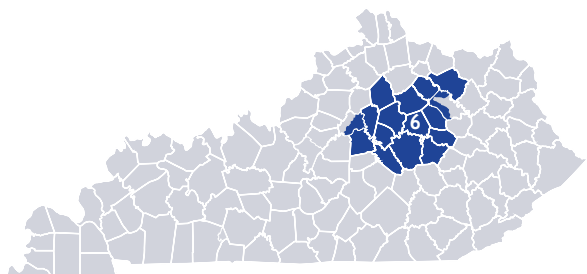
# NADA SHOW



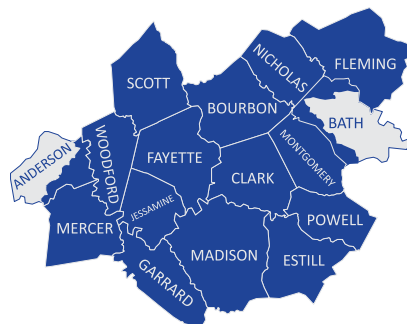
NATIONAL AUTOMOBILE  
DEALERS ASSOCIATION

**SAVE THE DATE FOR THE 2023  
NADA SHOW IN DALLAS, TEXAS  
JANUARY 26-29, 2023**

# MEMBERSHIP AND DIRECTORS: 6<sup>TH</sup> KADA DISTRICT



# 6



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GATES AUTO GROUP  
RICHMOND  
(3-YEAR TERM)  
(859) 624-1515

**VICKIE KAIN FISTER**  
JACK KAIN FORD  
VERSAILLES  
(2-YEAR TERM)  
(859) 873-6666

**EDDIE THOMPSON**  
DON FRANKLIN  
LEXINGTON HYUNDAI  
LEXINGTON  
(1-YEAR TERM)  
(859) 776-9734

**BRENTLEY JONES**  
DIRECTOR-AT-LARGE  
QUANTRELL AUTO GROUP  
LEXINGTON  
(859) 266-2161

**Anderson**  
ByPass Motors, Inc.  
William Spears  
1890 Harrodsburg Rd.  
Lawrenceburg 40342  
(502) 839-8200

**Chrysler of Lawrenceburg**  
Ron McCauley  
PO Box 905  
Lawrenceburg 40342  
(502) 839-2012

**Bourbon**  
Central Kentucky  
Classic Cars  
Rodney Dotson  
4121 Lexington Rd.  
Paris 40361  
(859) 621-5564

**Dan Cummins CDJR  
of Georgetown**  
Josh Cummins  
1020 Martin Luther King Jr. Blvd.  
Paris 40361  
(859) 987-4345

**Dan Cummins  
Chevrolet Buick**  
Josh Cummins  
1020 Martin Luther King Jr. Blvd.  
Paris 40361  
(859) 987-4345

**Dan Cummins  
Chrysler of Paris**  
Josh Cummins  
2021 Alverson Dr.  
Paris 40361  
(859) 987-5669

**Clark**  
Rod Hatfield Chrysler  
Dodge Jeep  
Karen Wood  
1500 W. Lexington Ave.  
Winchester 40391  
(859) 745-4424

**Staton Auto Sales**  
Dennis Staton  
109 Westside Dr.  
Winchester 40391  
(859) 745-1289

**Fayette**  
Audi of Lexington  
Steve Gates  
3000 Pink Pigeon Pkwy.  
Lexington 40509  
(859) 252-2834

**Brothers Auto Sales**  
Abdel Qadah  
285 E. New Cir. Rd.  
Lexington 40505  
(859) 294-9222

**Byrider**  
Lytle Batten  
770 E. New Cir. Rd.  
Lexington 40505  
(859) 523-8457

**CarMax Lexington**  
Rick Long  
105 Sand Lake Dr.  
Lexington 40515  
(859) 264-7801

**Courtesy Acura**  
Dan Glass  
PO Box 24470  
Lexington 40524  
(859) 272-8900

**Don Franklin Lexington  
Buick GMC**  
Eddie Franklin  
3380 Richmond Rd.  
Lexington 40509  
(859) 759-0953

**Don Franklin Lexington  
Hyundai Genesis**  
Eddie Thompson  
3340 Richmond Rd.  
Lexington 40509  
(859) 776-9734

**Don Franklin Lexington  
Nissan**  
Eddie Franklin  
3360 Richmond Rd.  
Lexington 40509  
(859) 340-1431

**Don Jacobs Honda**  
Don Jacobs  
2699 Regency Rd.  
Lexington 40503  
(859) 276-5555

**Don Jacobs Imports**  
Don Jacobs  
2689 Nicholasville Rd.  
Lexington 40503  
(859) 276-3546



**Glenn Freedom Dodge  
Chrysler Jeep Lexington**  
Nathan Stahl  
1560 New Circle Rd., N.E.  
Lexington 40509  
(859) 268-3000

**Green's Toyota**  
Clay Green  
PO Box 55628  
Lexington 40555  
(859) 254-5751

**Infiniti of Lexington**  
Leonard Spencer  
801 E. New Circle Rd.  
Lexington 40505  
(859) 263-2848

**James Motor Company**  
Mark Gold  
2440 Richmond Rd.  
Lexington 40502  
(859) 268-1150

**Lexus Store of Lexington**  
Matt Agosto  
1264 East New Circle Rd.  
Lexington 40505  
(859) 887-5000

**Paul Miller Ford**  
JP Miller, Jr.  
PO Box 1435  
Lexington 40591  
(859) 255-4242

**Paul Miller Mazda**  
JP Miller, Jr.  
1029 E. New Circle Rd.  
Lexington 40505  
(859) 255-4242

**Quantrell Cadillac**  
Brentley Jones  
1490 New Circle Rd., N.E.  
Lexington 40509  
(859) 266-2161

**Quantrell Subaru**  
Brentley Jones  
1450 E. New Circle Rd.  
Lexington 40509  
(859) 266-2161

**Rod Hatfield Chevrolet**  
Karen Wood  
232 W New Circle Rd.  
Lexington 40505  
(859) 299-2772

**Quantrell Volvo**  
Brentley Jones  
1500 East New Circle Rd.  
Lexington 40509  
(859) 266-2161

**Fleming  
Cheap Chevrolet Company**  
Calvin Cheap  
PO Box 348  
Flemingsburg 41041  
(606) 845-2261

**Jessamine  
Car Town KIA USA**  
Lynn Alexander  
3120 Lexington Rd.  
Nicholasville 40356  
(859) 887-4737

**Champion Preferred  
Automotive Inc.**  
Keith Slaughter  
PO Box 85  
Nicholasville 40340  
(859) 269-4141

**Don Franklin Nicholasville  
Mitsubishi**  
Eddie Franklin  
3001 Lexington Rd.  
Nicholasville 40356  
(859) 354-4434

**Pinnacle Ford**  
Jared Gaiennie  
4080 Lexington Rd.  
Nicholasville 40356  
(859) 776-9734

**Toyota on Nicholasville**  
David Conley  
2100 Lexington Rd.  
Nicholasville 40356  
(859) 887-4200

**Montgomery CDJR**  
Stephen Montgomery  
PO Box 69  
Nicholasville 40340  
(859) 885-3367

**Johnson  
Hutch Ford Lincoln  
Paintsville**  
Bob Hutchison  
PO Box 452  
Paintsville 41240  
(606) 297-4066

**Madison  
Adams Buick-GMC**  
Sid Adams  
1017 Berea Rd.  
Richmond 40475  
(859) 623-8131

**Cars of Kentucky**  
Mike Rice  
PO Box 705  
Richmond 40475  
(859) 624-2277

**East Main Auto Sales  
Richmond LLC**  
Jerry Hurst  
1603 E. Main St.  
Richmond 40475  
(859) 623-5646

**Gates Ford Lincoln**  
John Muncie  
6012 Atwood Dr.  
Richmond 40475  
(859) 623-3252

**Gates Honda**  
Steve Gates  
1180 Dr. Robert R. Martin Bypass  
Richmond 40475  
(859) 624-2288

**Gates Hyundai**  
Steve Gates  
6000 Atwood Dr.  
Richmond 40475  
(855) 795-0623

**Gates Nissan**  
Steve Gates  
4098 Atwood Dr.  
Richmond 40475  
(859) 624-1515

**Richmond Car & Truck Center**  
Michael Eckler  
5018 Atwood Dr.  
Richmond 40475  
(859) 624-6636

**Toyota South**  
Steve Gates  
961 Four Mile Rd.  
Richmond 40475  
(859) 624-1313

**Mann Chrysler Dodge  
Jeep Fiat of Richmond**  
Peggy Crawford  
1815 Irvine Rd.  
Richmond 40475  
(859) 625-1422

**Montgomery  
Back's Auto Sales & Auction**  
Shane Back  
1281 Winchester Rd.  
Mt. Sterling 40353  
(859) 498-6373

**Dutch Ishmael Chevy**  
David Ishmael  
PO Box 305  
Mt. Sterling 40353  
(859) 498-0424

**Dutch Ishmael Ford**  
Dutch Ishmael  
PO Box 346  
Mt. Sterling 40353  
(859) 498-4012

**Powell  
Tanner Chrysler Products**  
Darrell Billings  
PO Box 1439  
Stanton 40380  
(606) 663-2856

**Woodford  
Jack Kain Ford**  
Jack Kain  
PO Box 9  
Versailles 40383  
(859) 873-6666

**Jeff Jones Motors**  
Jeff Jones  
176 Frankfort St.  
Versailles 40383  
(859) 873-3116





## KEY PHONE NUMBERS FOR KENTUCKY DEALERS

Kentucky Motor Vehicle Commission .....	(502) 573-1000	Kentucky EPA .....	(502) 564-2150
Kentucky Attorney General .....	(502) 696-5300	Division of Waste Management .....	(502) 564-6716
Consumer Protection .....	(502) 696-5389	Kentucky Department of Insurance .....	(502) 564-3630
Governor's Office .....	(502) 564-2611	Kentucky Board of Tax Appeals .....	(502) 573-4316
Cabinet for Health Services .....	(502) 564-3106	Kentucky Revenue Commissioner .....	(502) 564-3226
Unemployment Insurance (Benefits Branch) .....	(502) 564-4761	Department of Property Valuation .....	(502) 564-8338
Kentucky State Police .....	(502) 782-1800	Sales and Excise Tax .....	(502) 564-6823
Kentucky Labor Cabinet .....	(502) 564-30	Usage Tax .....	(502) 564-5170
Employment Standards and Mediation .....	(502) 564-3070	Kentucky Secretary of State .....	(502) 564-3490
OSHA .....	(502) 564-3070	Kentucky Transportation Cabinet Secretary .....	(502) 564-4890
Workers' Compensation .....	(502) 564-5467	Vehicle Regulation .....	(502) 564-7000
Legislative Research Commission [Information Requests] .....	(502) 564-8100	Motor Vehicle Licensing .....	(502) 564-5301
Natural Resources and Environmental Protection Cabinet Secretary .....	(502) 564-3350	Title Branch .....	(502) 564-2737

## NADA DEPARTMENTS

ATD .....	(703) 821-7230	Industry Relations .....	(703) 821-7010	NADA Retirement .....	(844) 756-6232
ATAE .....	(703) 821-7070	International Affairs .....	(703) 821-4612	NADCF .....	(800) 557-6232
Academy .....	(800) 557-6232	Legal/Regulatory .....	(703) 821-7040	NADA University .....	(800) 577-6232
Conventions .....	(703) 821-7143	Legislative Affairs .....	(800) 563-1556	Public Affairs .....	(703) 821-7121
NADA Pac .....	(202) 627-6755	Membership .....	(800) 252-6232	Twenty Groups .....	(800) 557-6232





# BE AHEAD OF THE REST BET ON THE BEST

## Our dealers benefit from:

- Compliance Experts
- Low Employee Turnover
- Better Managed Sales and F&I Departments
- Enhanced Profitability through Significant Reinsurance Benefits
- Higher F&I Profits
- F&I Specialist Fill-Ins
- Hands-On F&I and Sales Training
- Higher CSI Scores and Customer Retention Rates



**Free, confidential, honest Sales Strategy and Proficiency Analysis.**

## Contact Us Today to Learn More

Neil Brennan, General Manager 973.575.7171 | nbrennan@ezvds.com

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# KADA PAST PRESIDENTS AND CHAIRS



**TURNER A. SUMMERS, SR.\***  
LOUISVILLE  
1941-1944



**BEN F. LONG\***  
LOUISVILLE  
1944-1946



**J. A. DISHMAN\***  
LOUISVILLE  
1946-1948



**ORVILLE R. HARROD\***  
FRANKFORT  
1948-1952



**PAUL DEXHEIMER\***  
SOMERSET  
1952-1954



**C. E. BRENTS\***  
LEBANON  
1954-1957



**N. S. MCGAW\***  
MADISONVILLE  
1957-1960



**HARRY C. HOLDER, JR.\***  
OWENSBORO  
1960-1963



**W. E. VENTERS, SR.\***  
PIKEVILLE  
1963-1965



**SAM BODEN\***  
FRANKFORT  
1965-1967



**SAM B. MILES\***  
HOPKINSVILLE  
1967-1970



**TROY E. FAIRCHILD, JR.\***  
ASHLAND  
1970-1971



**ALLAN R. RHODES, SR.\***  
PADUCAH  
1971-1973



**ERNIE BATES\***  
ELIZABETHTOWN  
1973-1974



**KENNETH OLIVER\***  
FRANKFORT  
1974-1975



**PIKE CONWAY\***  
BARDSTOWN  
1975-1976



**TOM ZIMMER\***  
FLORENCE  
1976-1977



**JOHN HISLOP**  
LOUISVILLE  
1977



**PAT HALLORAN\***  
LEXINGTON  
1978



**THOMAS D. MUNCIE\***  
WINCHESTER  
1979

Asterisk (\*) indicates person is deceased



# KADA PAST PRESIDENTS AND CHAIRS



**JOHN R. DAUNHAUER, JR.\***  
LOUISVILLE  
1980



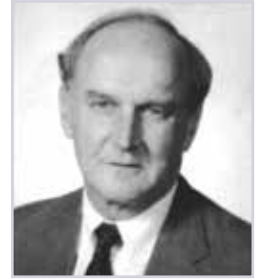
**NORMAN R. BOGGESS**  
MADISONVILLE  
1981



**JACK A. KAIN**  
VERSAILLES  
1982



**JOHN E. CRONIN\***  
BURLINGTON  
1983



**GUTHRIE M. WILSON III**  
BARDSTOWN  
1984



**HAROLD GRIFFITH\***  
ASHLAND  
1985



**NEIL HUFFMAN\***  
LOUISVILLE  
1986



**WILLIAM E. SIMON\***  
NEWPORT  
1987



**BILL ROBERTS\***  
OWENSBORO  
1988



**DON HALL\***  
ASHLAND  
1989



**MARSHALL BAILEY**  
GLASGOW  
1990



**LES PINKHAM\***  
ELIZABETHTOWN  
1991



**JIM JOHNSON**  
BOWLING GREEN  
1992



**PROCTOR BROWN\***  
PAINTSVILLE  
1993



**JIM SIMON**  
FLORENCE  
1994



**TOMMY BLAIR**  
PADUCAH  
1995



**BOB PEARCE\***  
SHELBYVILLE  
1996



**BILL CONWAY**  
BARDSTOWN  
1997



**SONNY PICKERILL\***  
LEBANON  
1998



**MIKE HYDE**  
GLASGOW  
1999

*Asterisk (\*) indicates person is deceased*

# KADA PAST PRESIDENTS AND CHAIRS



**CALLIS KELLY**  
PAINTSVILLE • 2000



**KEN BLANTON**  
ASHLAND • 2001



**STEVE PINKHAM**  
ELIZABETHTOWN • 2002



**PAUL CLEAVER**  
LEXINGTON • 2003



**JOE GOODMAN III**  
GLASGOW • 2004



**BUD ROBKE**  
COVINGTON • 2005



**KEVIN COLLINS**  
LOUISVILLE • 2006



**LARRY CRAIG**  
LOUISVILLE • 2007



**DICK HEATON**  
BARDSTOWN • 2008



**JOHN ZIMMER**  
FLORENCE • 2009



**DOUG WOLFORD**  
LOUISVILLE • 2010



**DON PENN MOORE**  
OWENSBORO • 2011



**DAN RENSHAW**  
BOWLING GREEN • 2012



**GARY HAUPT**  
BUCKNER • 2013



**DAVID DAUNHAUER**  
LOUISVILLE • 2014



**MARK POGUE**  
POWDERLY • 2015



**J P MILLER**  
LEXINGTON • 2016



**DUKE BRUBAKER**  
OWENSBORO • 2017



**JIM REYNOLDS**  
PIKEVILLE • 2018



**SHANE COLLINS**  
LOUISVILLE • 2019



**CARL SWOPE**  
ELIZABETHTOWN • 2020



**KIM HUFFMAN**  
LOUISVILLE • 2021

*Asterisk (\*) indicates person is deceased*



# JACK KAIN, SR.

**TIME**   
**DEALER OF THE YEAR**

IN PARTNERSHIP WITH **ally**<sup>®</sup>

**2022**

Jack Kain Sr. is the founder of Jack Kain Ford in Versailles, Kentucky. He was nominated by Jason Wilson, president of the Kentucky Automobile Dealers Association, for the 2022 TIME Dealer of the Year Award. Recipients are successful auto dealers who demonstrate a long-standing commitment to community service. The award is now in its 53rd year and is one of the automobile industry's most prestigious and highly coveted honors. Ally has been an exclusive sponsor for 11 years.

The executives of state and metro dealer associations around the country nominated more than 16,000 dealers nationwide. However, only 47 dealer nominees were honored on March 11, 2022, at the 105th annual National Automobile Dealers Association (NADA) Show in Las Vegas. Jack Kain was one of them.

A panel selected one finalist from each of the four NADA regions and one national Dealer of the Year. Three finalists received an additional \$5,000 for their favorite charities, and the winner received an additional \$10,000 to give to

charity, donated by Ally. Ally also contributed \$1,000 to each nominee's 501(c)(3) charity of choice and recognized them on AllyDealerHeroes.com, which highlights the philanthropic contributions and achievements of TIME Dealer of the Year nominees.

Kain grew up on a dairy farm, is a United States Air Force veteran and earned a B.A. in 1951 from the University of Kentucky in Lexington. He began to sell cars part-time at a local dealership during college. Kain had a knack for sales and a passion for the retail automotive business.

He acquired a DeSoto-Plymouth store in Frankfort, Kentucky, in 1953 and launched his first Ford store in Frankfort in 1959. He later moved his Ford operation to Versailles in 1979, added another Ford store in London, Kentucky, and bought and sold Chevrolet, Chrysler and Nissan dealerships over the years. Kain built his current facility in Versailles in 2003 and sold the Ford dealership in London in 2012.

CONTINUED ON PAGE 30



CONTINUED FROM PAGE 29

Today, he owns Jack Kain Ford in Versailles with family members. Four of his children — Bob, Patrick, Bill and Vickie Kain-Fister — work for the dealership and carry on his legacy.


Kain has served in leadership positions on the state and national levels. He was president of the Kentucky Automobile Dealers Association in 1982. He held numerous executive positions at NADA, including chair (2005), vice-chair (2004), treasurer (2003) and secretary (2002), and contributed to NADA Foundation's board.

"My finest moment serving NADA was in 2005 when we visited Mississippi and Louisiana after Hurricane Katrina and distributed hundreds of thousands of dollars raised by the automotive industry for individuals and workers at dealerships who were devastated by the storm," Kain said. "

Although Kain chose the auto industry over farming, he never forgot his roots. "My car business has enabled me to help a lot of farmers keep their farms going," he said.

Kain also gives back to his community and has coached youth sports, including baseball, basketball and football. He sponsors local school events and educational programs for Versailles and supports organizations in his local area, the county of Woodford and central Kentucky.

"The retail automotive industry has given me the opportunity to give back to my community in many ways," he said. "I have worked to achieve a better quality of life for all through improved schools, cleaner water, better health care options and more activities."

Kain and his wife, Alice Stewart-Kain, have nine children. 

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About TIME and Ally Financial Inc.

TIME is a trusted global media brand that reaches more than 100 million people. Ally Financial Inc. is a digital financial services company committed to its promise to "Do It Right" for its consumer, commercial and corporate customers.



## 2022 IMPORTANT DATES TO REMEMBER



### KADA EXECUTIVE COMMITTEE AND BOARD OF DIRECTORS MEETINGS

<b>May 23-25</b> Executive Committee Retreat	<b>September 12</b> Kada Annual Golf Tournament	<b>October 12</b> District Meeting - Hurstbourne Country Club - Louisville	<b>October 19</b> District Meeting - University Plaza - Bowling Green*
<b>June 23</b> Summer Board of Directors Meeting	<b>October 11</b> District Meeting - Lexington Country Club - Lexington	<b>October 18</b> District Meeting - Lake Barkley State Resort Park - Cadiz*	<b>November 10</b> Executive Committee Meeting Board of Directors Meeting

All district meetings will begin with a reception at 5:30 p.m. and dinner at 6:00 p.m. \*Central Time Zone

Visit [kyada.com](http://kyada.com) for more information on each above event.



# FORMER TIME QUALITY DEALERS

1968	Orville Harrod*	Frankfort	1995	William H. Collins	Louisville
1969	Wayne Cisney	Greenville	1996	Proctor Brown*	Paintsville
1970	John R. Cooke*	Lexington	1997	Bill Roberts*	Owensboro
1971	Allan R. Rhodes	Paducah	1998	Jim Johnson	Bowling Green
1972	Sam Miles*	Hopkinsville	1999	Danny Renshaw	Bowling Green
1973	Allene Craddock	Radcliff	2000	Ken Blanton	Ashland
1974	Ed Venters*	Pikeville	2001	Stuart Powell*	Danville
1975	Gillie Hyde*	Glasgow	2002	Cornelius Martin*	Bowling Green
1976	John E. Cronin*	Covington	2003	Albert Sisk*	Hopkinsville
1977	Paul E. Miller*	Lexington	2004	Bill Conway	Bardstown
1978	Pike Conway*	Bardstown	2005	Mike Hyde	Glasgow
1979	Ernie Bates*	Elizabethtown	2006	Steve Pinkham	Elizabethtown
1980	F. W. "Bill" Swope*	Elizabethtown	2007	Gary Haupt	Buckner
1981	Sam Boden*	Frankfort	2008	Paul Cleaver	Lexington
1982	J. R. Robinette*	Harlan	2009	Larry Stovesand	Paducah
1983	John Haggin Cooper*	Georgetown	2010	Joe Goodman III	Glasgow
1984	Joe L. Goodman, Jr.	Glasgow	2011	Bill Leachman	Bowling Green
1985	Pat Halloran*	Lexington	2012	Dick Heaton	Bardstown
1986	Jack Kain	Versailles	2013	Dick Swope	Louisville
1987	Joy F. Griffiths	Ashland	2014	Bob Hook Jr.	Louisville
1988	Thomas D. Muncie*	Winchester	2015	Don P. Moore III	Owensboro
1989	William E. Simon*	Newport	2016	Larry J. Craig	Crestwood
1990	Elmer Gambrel*	Corbin	2017	Carl Swope	Elizabethtown
1991	Don Hall*	Ashland	2018	Ray Cottrell, Sr.*	Brandenburg
1992	Neil Huffman*	Louisville	2019	Mark Pogue	Powderly
1993	Les Pinkham*	Elizabethtown	2020	David Daunhauer	Louisville
1994	Robert M. Pearce	Shelbyville	2021	Steve Gates	Richmond

*Asterisk (\*) indicates person is deceased*

# Driving Kentucky's Economy

## Annual Contribution of Kentucky's New-Car Dealers



Numbers reflect annual economic activity during 2020.



**230**  
**DEALERSHIPS**  
(new car)



**27,964**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 12,750 direct jobs and  
15,214 indirect and induced jobs.



**55**  
**EMPLOYEES**  
(average per  
dealership)



**\$9.5B**  
**TOTAL SALES**  
(all dealerships)



**\$745M**  
**PAYROLL**

<b>\$58,435</b> Average Annual Earnings	<b>\$213M</b> State and Federal Income Taxes Paid
---	---



**0.9%**  
**REGISTRATIONS**  
Kentucky's Share of Total  
U.S. New-Vehicle Registrations

**\$570M**  
**STATE SALES  
TAX PAID**

Source: Center for Automotive Research, IHS Markit, NADA, Taxfoundation.org, U.S. Bureau of Labor Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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# KADA PREFERRED PARTNER PROGRAMS

Kentucky Automobile Dealers Association (KADA) is pleased to recommend a broad range of products and services aimed at controlling expenses in every facet of the dealership. The following products and/or services are recommended by the association's Board of Directors and endorsed through the association. These vendors are reviewed periodically to ensure the quality of products and services meet the needs of our dealers and can provide special pricing through group buying.



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## Workers Compensation

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## Warranty Parts & Labor Reimbursement

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## Complete Set of Solutions for the Auto Dealer

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ernest.lattimer@coxautoinc.com



## Automotive Compliance Solutions

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## Dealer Management System

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## Dealer Merchant Services

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## Extended Warranty Program

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## Fixed Operations and Supplies

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## NADA Retirement from Empower

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To continue to be successful, we must build and maintain relationships with the legislators that represent you in each of your districts. We need your help to accomplish that. Please consider donating to our KADET fund today. You will notice we have revamped our KADET levels – we appreciate any contribution you are willing to make.

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<https://legislature.ky.gov/Legislators/Pages/default.aspx>

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